



A Catalyst for Community Health

St. Luke's Health Initiatives - Medical Assistance Program Request For Proposals - Hearing Screening and Treatment

St. Luke's Health Initiatives (SLHI) is seeking proposals for the 2016-17 Medical Assistance Program (MAP) in the area of hearing screening and treatment.

Background: SLHI was created when the St. Luke's Hospital System was sold in 1995. In keeping with the hospital's long tradition of charity care, the Medical Assistance Program was established in 1996. Initially the funding included several restricted funds in addition to the SLHI general fund. The focus on the funds is primarily Maricopa County. The program continues to be funded with general funds for the Joseph C. Theisen Endowment for substance abuse treatment, the Charles J. Felton Endowment for vision, and the Charles J. Felton Endowment for hearing. This year, SLHI will be seeking proposals for **hearing services** that leverage existing resources and maximize the benefits provided under the Affordable Care Act. Other objectives are to pilot new technologies and approaches to care.

Goal: The goal of the Medical Assistance Program is to improve access to healthcare through direct service for low income individuals (<150% FPL), leveraging existing resources and improving the quality of care to underserved populations in Maricopa County.

Use of funds: Funds may be used for direct services (such as screening, training, surgeries), program development related to direct services, and client related equipment (such as regular and specialty hearing aids, assistive devices and adaptive equipment).

Grant Amount and terms: Grant amounts could generally range up to \$80,000 annually per organization, for a three year grant period (maximum award for all three years would be \$240,000). The award amount granted will be the same for each of the three years (amount awarded for 2016-2017 will be the award amount for 2017-2018 and 2018-2019).

St. Luke's Health Initiatives

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Proposal Content: Proposals should include:

1. Cover letter indicating the legal name and address of the organization submitting the proposal
2. Documentation of tax exempt status
3. Proposal narrative* - no more than 7 pages, typed, double spaced, at least 11 point font
4. Grant budget with budget justification
5. Most recent audited financials or annual report with financial information

* The proposal narrative should include:

- A description of the organization, including mission, programs and where this project will fit in the existing structure
- The health issue to be addressed
- The population of focus
- The objectives to be achieved
- The proposed project or service and associated activities to achieve the objectives
- How the service or project will address an unmet need or gap
- Number of individuals expected to be served or impacted by the project/service.
- How the service or project will leverage existing resources, especially the Affordable Care Act
- Existing or new partners
- The evaluation plan

Grant Award Evaluation Criteria (in order of importance):

- 1) Extent that the underserved population will be served
- 2) Extent to which the funds leverage other community resources such as the matching funds, volunteers, etc.
- 3) Evidence of partnerships or collaborations
- 4) Clarity of proposal and budget
- 5) Utilization of new technology or approaches to healthcare delivery

Grant Requirements:

- Individuals receiving direct services must have family incomes of less than 150% of the Federal Poverty Level - for 2016 this is \$17,820 for one person. Exceptions can be made based on approval by SLHI.
- When providing direct service, the grantee must keep a log of the individuals receiving service.
- The grantee must submit quarterly reports based on the scope of work and number of individuals served.

Timelines:

Proposals due Friday, April 1, 2016 by 5:00pm
Please submit electronically <https://slhi.wufoo.com/forms/grant-proposal-submission/>
Awards announced June 1, 2016
Grant period July 1, 2016 – June 30, 2019
(3 year cycle of 1 year annual awards)

Questions: Contact Melanie Mitros at Melanie.Mitros@slhi.org or 602-385-6500.