

FY23-24

Medical Assistance Grants Information Session



January 20, 2023

Housekeeping

- All lines muted upon entering the webinar.
- Please use the chat to ask questions throughout the webinar.
- FAQs, slides, and the recording will be posted to <http://vitalysthealth.org/grants/medical-assistance-grants/>
- Closed Captioning available
- Si necesita ayuda en español, mándenos un correo a conversemos@vitalysthealth.org

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VITALYST | VISION

ALL INDIVIDUALS
AND COMMUNITIES IN ARIZONA
ARE HEALTHY AND RESILIENT





VITALYST | MISSION

TO CONNECT, SUPPORT
AND INFORM EFFORTS
THAT IMPROVE THE HEALTH
OF INDIVIDUALS AND
COMMUNITIES IN ARIZONA



COLLABORATIVE NETWORKS

working to improve the
conditions that impact health

3

GOALS



STRONG COMMUNITY PARTNERS

equipped to advance health equity



INFORMED DECISION-MAKERS

prioritizing community
health and well-being



CIVIC HEALTH



FOOD SYSTEMS

4

PRIORITIES



HEALTH CARE INTEGRATION



HOUSING

A close-up, slightly blurred photograph of a person's hand typing on a silver laptop keyboard. The laptop is open, and the background is a plain, light-colored surface. The image is partially obscured by a red and orange vertical bar on the left side.

DISCOVERY

THE DISCOVERY
PROCESS WAS CREATED
TO HELP CONNECT
PARTNERS WITH
APPROPRIATE SUPPORT.

**SUPPORT THROUGH
RESPONSIVE GRANTS**

SPARK

SYSTEMS CHANGE

TECHNICAL ASSISTANCE

MEDICAL ASSISTANCE

ADVOCACY AND PUBLIC POLICY



A HEALTHY COMMUNITY IS ONE WHERE PEOPLE HAVE THE OPPORTUNITY TO MAKE HEALTHY CHOICES, IN ENVIRONMENTS THAT ARE DESIGNED TO PROMOTE HEALTH.



Medical Assistance Grants

Restricted funds for Medical Assistance Grants managed by Vitalyst from the sale of the St. Luke's hospital system.

Opens every three years (with the exception during the pandemic).

Open RFP process from nonprofit or fiscally sponsored organizations that provide services, treatment, and programs in the areas of hearing, vision, substance use disorder, and heart and lung.

Direct services for low-income and underserved populations in Maricopa County.

For services such as screening training, surgeries, program development related to direct services, and client-related equipment such as assistive devices and adaptive equipment.

Award Amounts

- **Hearing:** up to \$150,000/year (~ \$330k total available)
- **Vision:** up to \$150k/year (~\$300k total available)
- **Substance Use Disorder:** up to \$25k/year (~ \$25k total available)
- **Heart & Lung:** up to \$50k/year (~\$100k total available)

Medical Assistance Grants Process

- **January 24:** Grant Cycle Opens
- **March 24 by 5pm MST-AZ:** Proposals Due
- **March – April:** Grant Reviews & Board Approval
- **June 2:** Award Notifications
- **July 1, 2023 – June 30, 2026:** Grant Period

Medical Assistance Grants Criteria

- **Nonprofit or fiscally-sponsored organizations**

- **Direct Service**

Medical assistance provided relating to hearing, vision, substance use disorder, or heart & lung.

- **Population Served**

Direct services for low-income and underserved populations in Maricopa County.

- **Budget**

Consistent with the proposed scope of work for direct services over a three-year time period.

- **Reporting**

Maintain a log recording direct services provided to individual. Submit a mid-year and annual report documenting individuals served.

Direct Service

The medical assistance to be provided relating to hearing, vision, substance use disorder, or heart & lung.

Direct services may include screening training, surgeries, program development related to direct services, and client-related equipment such as assistive devices and adaptive equipment.

Specific Points

- The service provided clearly identified and described.
- The services leverage existing resources.
- The proposal benefits the community for maximum impact.
- The organization has knowledge, capacity, relationships, and resources necessary to implement the proposal.

Population(s) Served

Direct services for low-income and underserved populations in Maricopa County.

Low-income or underserved individuals is measured by enrollment in a government assistance program (SNAP, AHCCCS, CHIP, etc.) or annual household income less than 250% of federal poverty guidelines (in 2023 for Arizona, set as \$45,525 for an individual income or \$93,750 for a family of four), and with focus on supporting residents experiencing the greatest disparities in health including, but not limited to those with limited financial means, communities of color, people with disabilities, LGBTQ+, and rural communities.

Specific Points

- The population of focus and geographic region to be served is clearly identified.
- The number of individuals expected to be served or impact by the service is considerable.
- The proposal intends on providing services to underserved populations with the greatest health disparities.
- The partner has the capacity to maintain a log recording direct services provided to individuals.

Population(s) Served, continued

2023 Poverty Guidelines*	
Household/Family Size	Per Year
1	\$45,525
2	\$61,600
3	\$77,675
4	\$93,750
5	\$109,825
6	\$125,900
7	\$141,975
8	\$158,050
9	\$174,125
10	\$190,200

*Updated to 2023 Guidelines, not the 2022 Guidelines as noted in the virtual information session.

<https://aspe.hhs.gov/topics/poverty-economic-mobility/poverty-guidelines>

Budget

The budget is consistent with the proposed scope of work. Medical Assistance Grants are for direct services over a three-year period.

Hearing: up to \$150k/year (~ \$330k total available)

Vision: up to \$150k/year (~ \$300k total available)

Substance Use Disorder: up to \$25k/year (~ \$25k total available)

Heart & Lung: up to \$50k/year (~ \$100k total available)

Specific Points

- The budget consistent with the proposed scope of work.
- The budget narrative adequately reflects the funding request.

Next Steps

Discover if the Medical Assistance Grant is the appropriate Vitalyst support.

Meetings are not required, but Vitalyst staff is available for phone/Zoom conversations if necessary.

- To schedule a conversation, complete the Discovery process at <http://vitalysthealth.org/partnering-with-vitalyst/> & select interest in the “Medical Assistance Grants.”

Submitting Your Proposal

- **Online Submission Process**

- Submit at <https://webportalapp.com/sp/vitalyst-medicalassistancegrants>
- How to Guide: <http://vitalysthealth.org/wp-content/uploads/2023/01/How-to-Submit-a-MAG-Proposal.pdf>

- **Proposal Specifics**

- No longer than 4 pages (not including the budget)
- Typed, single-spaced
- Minimum of 12-point font (Times New Roman, Arial, or Calibri)
- 1-inch margins
- Accepted file types: pdf, docx, txt, jpg, png



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